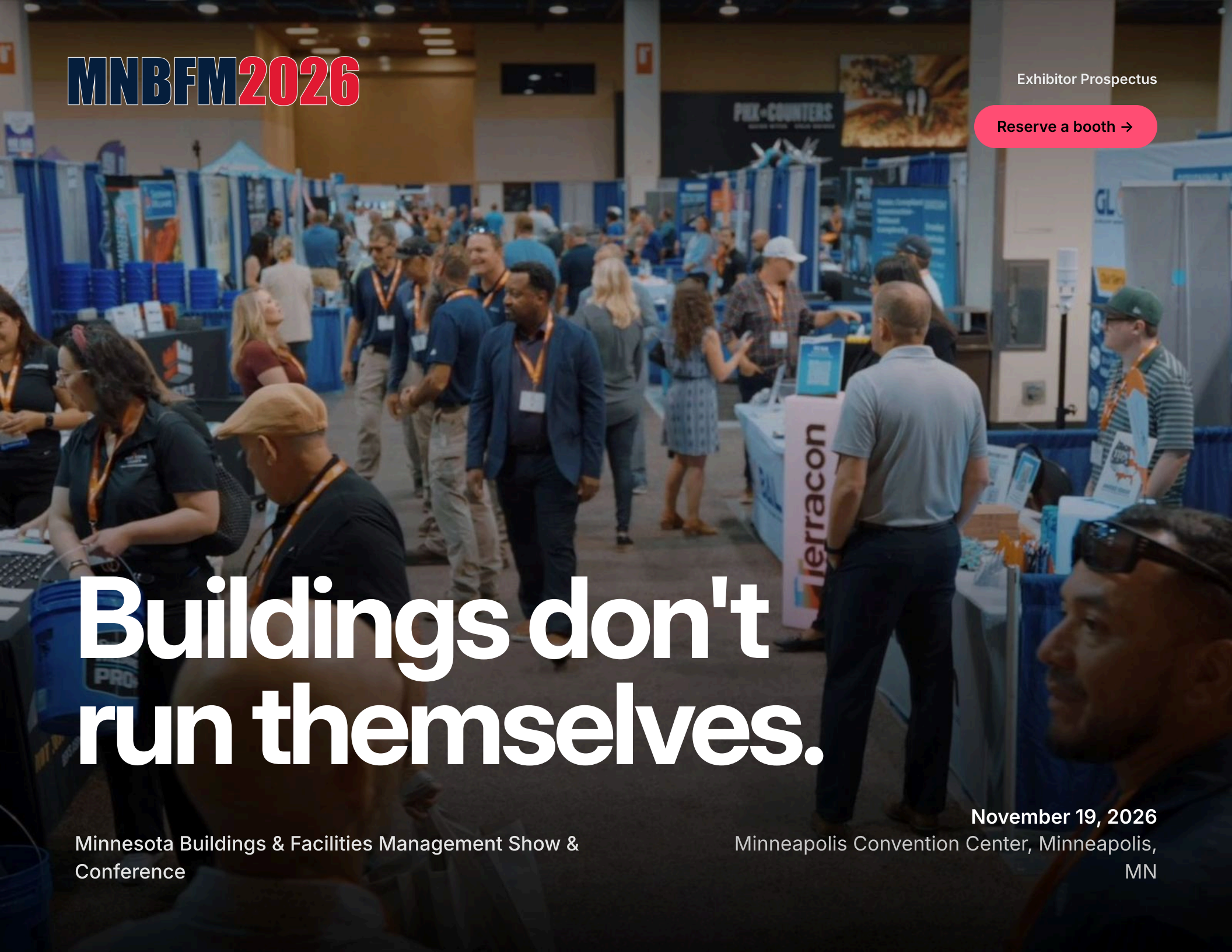
MNBFM2026

Exhibitor Prospectus

Reserve a booth →



Buildings don't run themselves.

November 19, 2026

Minnesota Buildings & Facilities Management Show & Conference

Minneapolis Convention Center, Minneapolis, MN

MNBFM 2026

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Call 510-888-1661



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The room

Backed by 21 years of ProExpos shows across the country, Minnesota's facilities leaders meet at MNBFM to decide what to buy next.

Facilities directors, chief engineers, property managers and owners from across Minnesota and the Upper Midwest, on one exhibit floor, with projects already in motion. Exhibitors get face time with the regional buyers in their territory, the full attendee list after the show, and a team that personally invites their target accounts.



Cargill
Director of Operations

University of Minnesota
Director of Housing Facilities

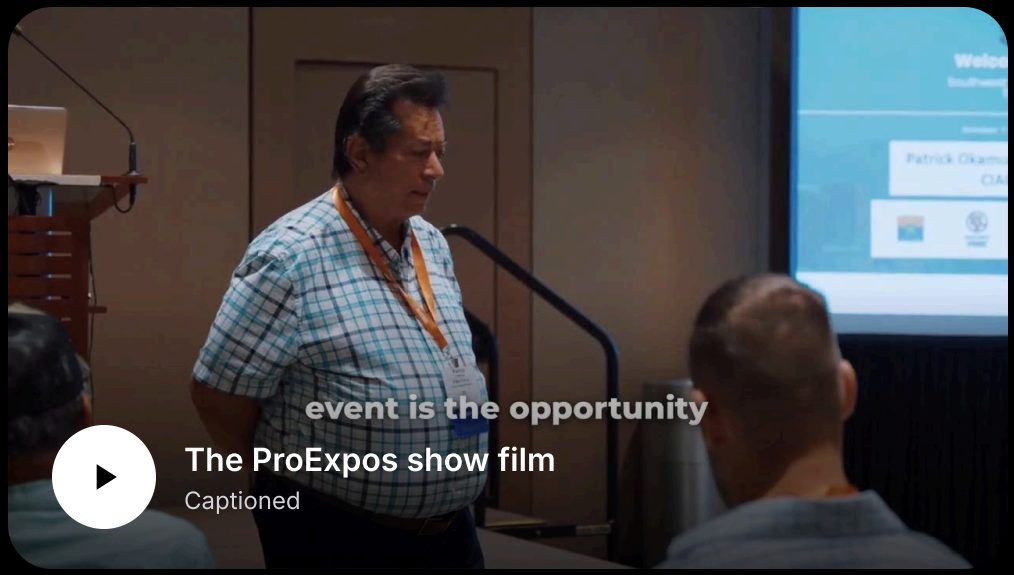
Target Center
Director of Operations

Metro Transit
Director of Facilities Maintenance

The film

Hear it from the room.

Tap any frame to watch with sound on the MNBFM 2026 page. Every clip is captioned.

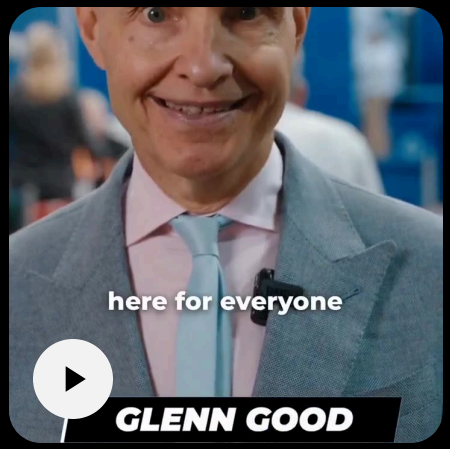


Exhibitors, facility managers and industry leaders on why face-to-face still wins.

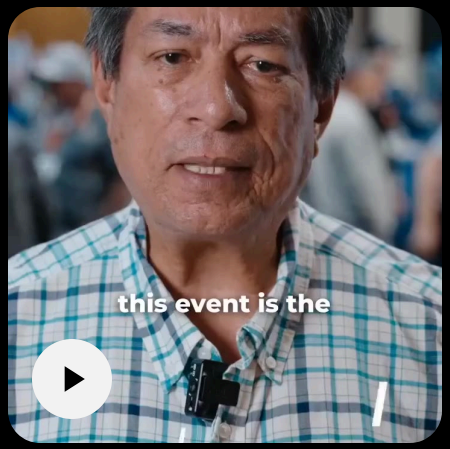
Filmed on the ProExpos show floor by Nick Pletcher. The full film and four interviews are on the MNBFM 2026 page.



Cameron Cowan
Moat Systems



Glenn Good
Chair-Elect, BOMA International



Patrick Okamura
IFMA Fellow · Facility Manager, CBRE



Marshall MacFarlane
IFMA Fellow · Farnsworth Group

Reserve a booth →

Who attends

The names on the badge list.

Organizations that sent attendees to MNBFM, from our registration records. Exhibitors receive the complete list after the show.

K-12 & Higher Education

University of Minnesota
University of Wisconsin-Wh...
St. Olaf College
Mitchell Hamline School of ...
Saint Paul Seminary
Century College
Rochester Community and ...
Alexandria Technical & Com...
Southwest Minnesota State ...
Arizona State University
Minneapolis Public Schools
St. Cloud Area Schools
Robbinsdale Area Schools

Healthcare & Life Sciences

Mayo Clinic
Children's Minnesota
Methodist Hospital
American Red Cross
Boston Scientific
Bracco
Microbiologics
Harland Medical Systems
Cretex Medical
Park Dental
Minnesota Women's Care
Community Dental Care

Government & Defense

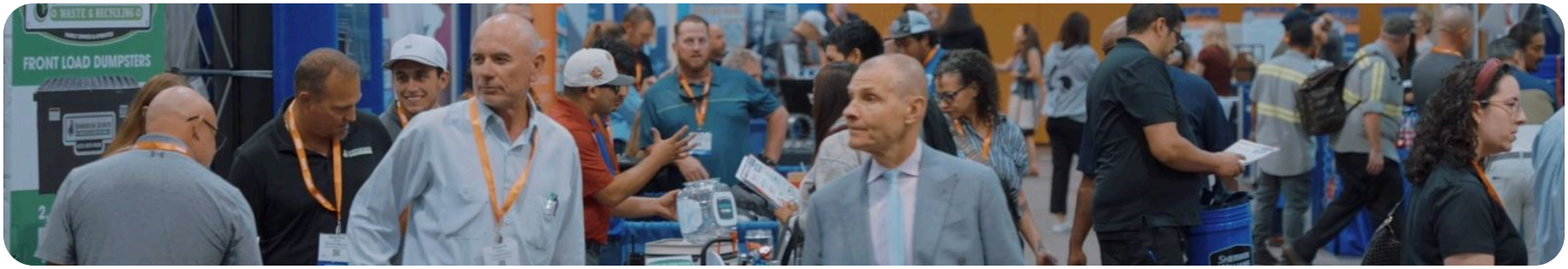
Metro Transit
Metropolitan Council
Minnesota Air National Guard
Minnesota Department of C...
Federal Reserve Bank of Mi...
Minnesota State Academies
City of Minneapolis
City of Plymouth
City of Bloomington
City of Rochester
Dakota County
Washington County
Olmsted County

Real Estate & Corporate

Cargill
Andersen Windows
Graco
Donaldson Company
Northern Tool + Equipment
Stratasys
Curtiss-Wright
American Crystal Sugar Co...
Hubbard Broadcasting
JLL
Cushman & Wakefield
Hines
StuartCo

Hospitality & Venues

Minnesota Twins
Target Center
Hilton Minneapolis/St. Paul ...
Grand Casino Hinckley
Black Bear Casino Resort
Cedar Lakes Casino (Leech ...
CSM Corporation
Holiday Inn & Suites Downto...
Minnesota Opera
Science Museum of Minnes...
Hennepin Arts
Landmark Center
Minneapolis Golf Club

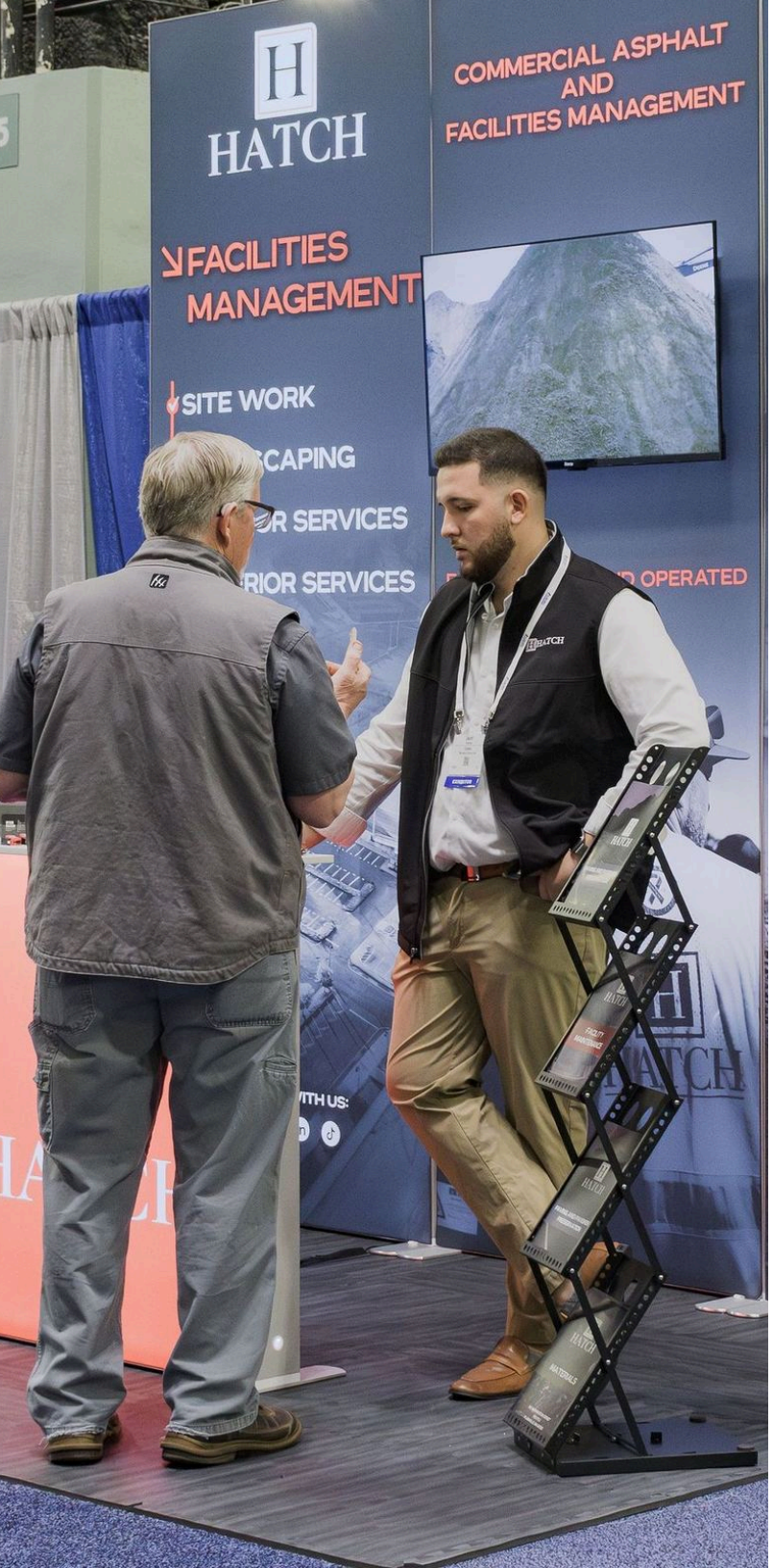


Decision makers

The titles that sign the purchase orders.

Job titles as registered for MNBFM, with the organization that sent them. Names and contact details go only to exhibitors.

Director of Housing Facilities	University of Minnesota
Director of Facilities	University of Wisconsin-Whitewater
Director of Facilities	Mitchell Hamline School of Law
Chief Engineer	St. Olaf College
Director of Facilities Maintenance	Metro Transit
Physical Plant Director	Minnesota Department of Corrections
Director of Operations	Cargill
Director, Facilities, EHS & Security	Stratasys
Sr. Facilities Manager	Donaldson Company
Sr. Facilities Manager	Northern Tool + Equipment
VP of Facilities	Grand Casino Hinckley
Director of Operations	Target Center
Director of Facilities	CSM Corporation
VP of Building Operations	StuartCo
General Engineering Manager	Hines
Facilities Manager	Children's Minnesota



Who walks the floor

Seniority you can sell to.

Seniority · 2026 registrations

Manager, supervisor or engineer	45%
VP or director	15%
Owner or C-level	26%
Other staff	14%

Home state · 2026 registrations

Minnesota	93%
Wisconsin	3%
North Dakota	2%
Everywhere else	2%

Based on MNBFM 2026 registrations to date, excluding exhibitor staff and speakers. Seniority is classified from self-reported job titles. Percentages are rounded.

The exhibitors

In good company.

A selection of companies that have exhibited at MNBFM, from national manufacturers to the regional specialists Minnesota facilities teams rely on.

ABM	Everon Solutions	Jani-King
Adams Pest Control	Fabcon Precast	John A. Dalsin & Son Roofi...
All Energy Solar	FBG Facility Services	Major Mechanical
American Time	Flynn Companies	Metropolitan Mechanical ...
AVSi	Gardner Builders	Parallel Technologies
B&B Electric (an EMCOR C...	Gateway Fiber	Per Mar Security Services
BrightView Landscapes	Goodin Company	Pye-Barker Fire & Safety
Building Restoration Corp...	Hillyard	Rhombus
Center for Energy and Env...	Hoffman Weber Construct...	ServiceMaster DSI
Critical Facilities Technolo...	Hunt Electric	Squeegee Squad
Curb Technologies	Interface	Winsupply
Duro-Last Roofing	IUOE Local 49	Yale Mechanical



In their words

“This show has delivered real value for a very fair investment for over 20 years.”

Atlas Copco, NEBFM exhibitor

“Participating in the WCBFM event was a tremendous success for our team. The event drew an exceptional amount of foot traffic, allowing us to connect directly with a high volume of quality prospects.”

Pelco, a Motorola Solutions company · WCBFM

“The event has already proven to be a valuable investment by helping us establish meaningful relationships with potential clients and industry partners.”

Anchor Mechanical · SFBFM

“We were able to connect with facility managers that we had been trying to get in contact with on our own in the past, but had no luck.”

Cleaning Services Group · MWBFM

University of Minnesota

Director of Housing Facilities, registered for MNBFM 2026

77%

Of registrants who state their buying role make the final decision or recommend/specify purchases

10

Regional BFM shows on the ProExpos national circuit

A day on the floor

This is what the room looks like.









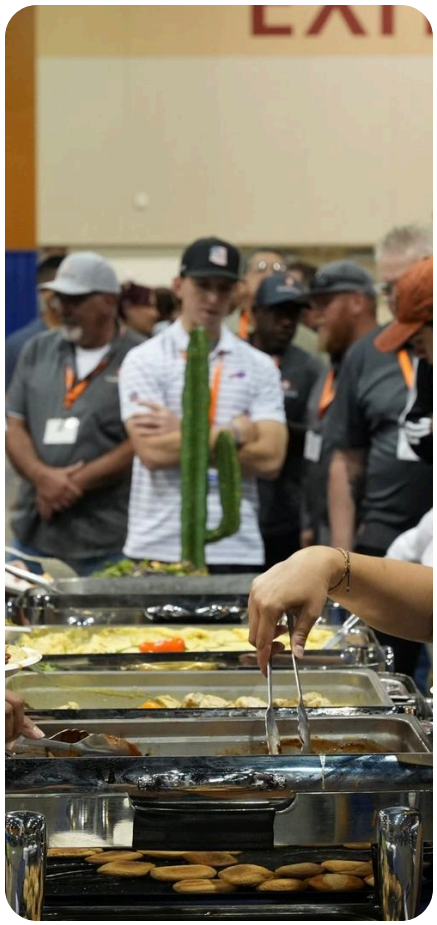


Reserve a booth →

The luncheon

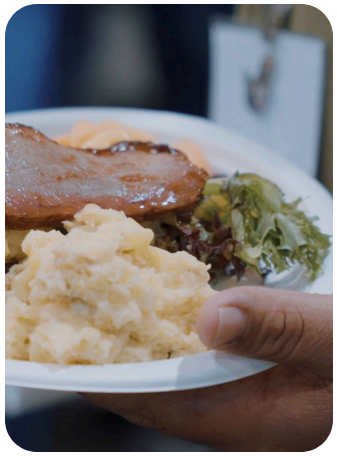
Lunch is on the floor. So are your buyers.

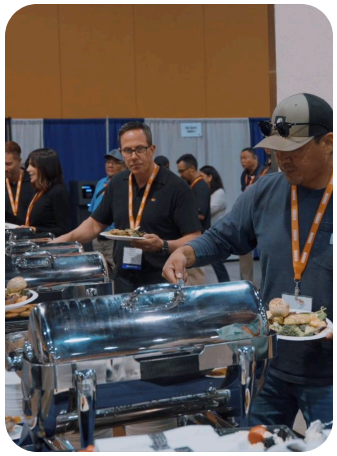
A complimentary networking luncheon is served right in the exhibit hall. Attendees eat, grab a drink and talk business steps from your booth, instead of leaving the building.





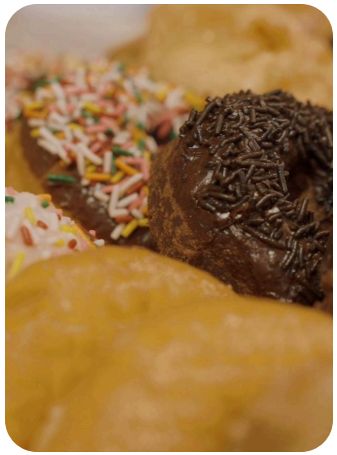












Reserve a booth →

Big equipment

Bring the whole fleet.

Refuse trucks, loaders, compressors, service trucks and vans roll right onto the exhibit floor, where buyers can climb in and talk specs.









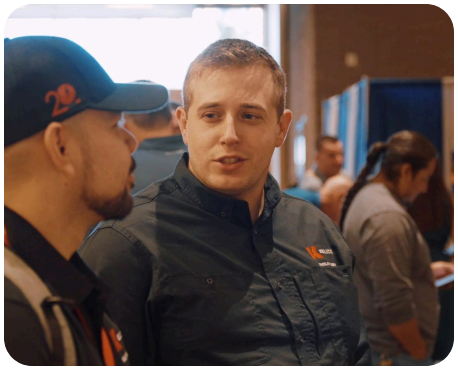


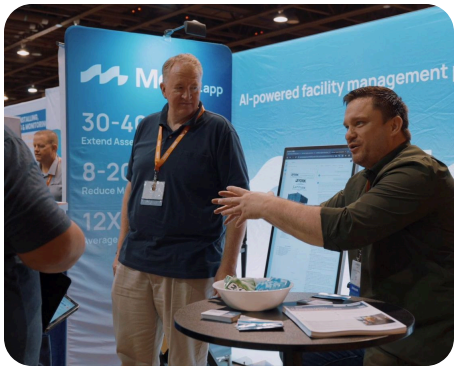
Reserve a booth →

The booths

Every booth, a conversation.

A full day of demos, handshakes and real projects, booth after booth.
















Reserve a booth →

The package

One booth. One day. A year of follow-up.

$2,550

Standard 10' × 10' inline booth

Apply to exhibit

The full attendee list

Every registered buyer, delivered after the show for follow-up.

Top 50 VIP Campaign

We personally invite the fifty accounts you most want to meet.

Program and web listing

Your company in the printed show program and on mnbfm.com.

Pre-show promotion

Exposure across attendee emails and social campaigns in Minnesota.

Conference access

Education sessions on the schedule, with speaking proposals open to exhibitors.

Sponsorships and ads

Optional upgrades to stand out before and during the show.



Reserve a booth →

Top 50 VIP Campaign · Included with every booth

Name fifty accounts. We'll invite them to your booth.

Most trade shows sell you floor space and hope the right people walk by. At MNBFM, we pick up the phone.

1 **You send your list**

Up to fifty facilities you most want to win: campuses, hospitals, portfolios, municipalities.

2 **We reach out personally**

Our team contacts each one and invites them to MNBFM as your guest.

3 **They arrive expecting you**

Your prospects walk in knowing exactly whose booth to find.

4 **You follow up with the full list**

After the show, the complete attendee list keeps the conversation going.





Minneapolis

See you in Minneapolis.

The Minneapolis Convention Center sits downtown, at the center of the Twin Cities metro and within reach of the whole state. Booths are assigned in the order applications arrive, and corner and main-aisle space goes first.

Reserve a booth | Email us

Date
November 19, 2026

Venue
Minneapolis Convention Center, Minneapolis, MN

Apply
mnbfm.com

Call
510-888-1661

Email
info@proexpos.com

Produced by
ProExpos Group

MNBFM2026

Figures from MNBFM registration records. Photography from ProExpos shows (NEBFM, MWBFM, SWBFM). Film from the ProExpos show series by Nick Pletcher.